## Fiscal Estimate - 2015 Session

| ☑ Original ☐ Updated  | Corrected  | Supplem   | ental                |  |
|---|--|---|----------------------|--|
| LRB Number 15-4128/2  | Introduction Numb  | er <b>SB-627</b>                                      |                      |  |
| <b>Description</b> Sales tax holiday in August                                  |  |   |                      |  |
| Fiscal Effect   |  |   |                      |  |
| Appropriations Reve   | rease Existing to absenues                                 | se Costs - May borb within agency<br>Yes<br>ase Costs |                      |  |
| Permissive Mandatory Perm 2. Decrease Costs 4. Decr                             | Affecte inissive Mandatory rease Revenue nissive Mandatory | ment Units  | Baseball<br>District |  |
| Fund Sources Affected  Affected Ch. 20 Appropriations  GPR FED PRO PRS SEG SEGS |  |   |                      |  |
| Agency/Prepared By  | Authorized Signature                                       |   | Date                 |  |
| DOR/ Travis Arthur (608) 266-8565   | Robert Schmidt (608) 266-5773 1/                           |   | 1/8/2016             |  |

## Fiscal Estimate Narratives DOR 1/8/2016

| LRB Number 15-4128/2        | Introduction Number | SB-627 | Estimate Type | Original |
|-----------------------------|---------------------|--------|---------------|----------|
| Description                 |                     |        |               |          |
| Sales tax holiday in August |                     |        |               |          |

## Assumptions Used in Arriving at Fiscal Estimate

The bill creates a temporary sales and use tax exemption for specified items during the two-day period beginning with the first Saturday in August and ending on the following Sunday each year. Under the bill, the sale of clothing items sold for \$75 or less, computers sold for \$2,000 or less, school computer supplies sold for \$250 or less, school instructional materials sold for \$300 or less, and school supplies sold for \$75 or less purchased for a consumer's personal use would be exempt during the two-day period. The price limits apply to the sales price of a single item.

Under the bill, the sales tax holiday would not occur if the Department of Revenue determines, no later than May 1 that the state's financial situation would make the implementation of the temporary exemptions imprudent.

According to the National Retail Federation, national expenditures for school supplies reached an estimated \$3.8 billion in 2015. Wisconsin's share of US personal income is approximately 1.73%. Assuming Wisconsin's share of school supply purchases is the same as the state's share of personal income and that 35% of school supply purchases occur during the exemption period, the temporary exemption for school supplies would decrease state sales/use tax collections by \$1.2 million.

Based on information from the 2012 Economic Census and Wisconsin sales tax returns, 2012 clothing sales reached an estimated \$5.5 billion. Assuming that the sales tax holiday would draw two average weeks of sales activity and assuming that 80% of products sold would be under the exemption threshold (\$75), the temporary exemption for clothing would decrease state sales/use tax collections by approximately \$8.5 million.

According to the National Association of College Stores, higher education full time equivalent (FTE) students spent approximately \$563 on textbooks at college book stores and affiliated web sites during the 2014-15 academic year. According to data from the WI Blue Book and WI Tech system it is estimated that 256,000 full-time students were enrolled in Wisconsin universities, colleges, and technical colleges in 2014. Assuming that, on average, students spend \$282 on instructional materials and textbooks (one-half of the estimated yearly total) and that 20% of the sales occur during the sales tax holiday, the temporary exemption for school instructional materials is expected to decrease state sales/use tax collections by approximately \$722,000.

Based on information from Global Insight, consumer expenditures on computers and computer peripherals reached \$95.1 billion in 2015. Assuming that Wisconsin's share of computers and computer school supplies is the same as the state's share of US personal income (1.73%), 90% of sales are under the price threshold, and that the sales tax holiday would draw two average weeks of sales activity, the temporary exemptions for computers and computer school supplies is expected to decrease state sales/use tax collections by approximately \$2.8 million.

In sum, the August sales tax holiday is estimated to decrease state sales/use tax collections by \$13.2 million on an annual basis.

Local (county and baseball district) sales tax revenues make up approximately 7.2% of state sales tax. Assuming this percentage remains consistent, the bill would create a revenue loss to local governments of approximately \$952,000 (\$13.2 million \* 7.2%).

## **Fiscal Estimate Worksheet - 2015 Session**

Detailed Estimate of Annual Fiscal Effect

| ☑ Original ☐ Updated  | Corrected                               | Supplemental       |  |  |  |
|---|---|--------------------|--|--|--|
| LRB Number 15-4128/2  | Introduction Num                        | nber <b>SB-627</b> |  |  |  |
| <b>Description</b><br>Sales tax holiday in August   |   |                    |  |  |  |
| I. One-time Costs or Revenue Impacts for State and/or Local Government (do not include in annualized fiscal effect):                                |   |                    |  |  |  |
| II. Annualized Costs:   | Annualized Fiscal Impact on funds from: |                    |  |  |  |
|   | Increased Costs                         | Decreased Costs    |  |  |  |
| A. State Costs by Category  |   |                    |  |  |  |
| State Operations - Salaries and Fringes   | \$                                      | \$                 |  |  |  |
| (FTE Position Changes)  |   |                    |  |  |  |
| State Operations - Other Costs  |   |                    |  |  |  |
| Local Assistance  |   |                    |  |  |  |
| Aids to Individuals or Organizations  |   |                    |  |  |  |
| TOTAL State Costs by Category   | \$                                      | \$                 |  |  |  |
| B. State Costs by Source of Funds   |   |                    |  |  |  |
| GPR   |   |                    |  |  |  |
| FED   |   |                    |  |  |  |
| PRO/PRS   |   |                    |  |  |  |
| SEG/SEG-S   |   |                    |  |  |  |
| III. State Revenues - Complete this only when proposal will increase or decrease state revenues (e.g., tax increase, decrease in license fee, ets.) |   |                    |  |  |  |
|   | Increased Rev                           | Decreased Rev      |  |  |  |
| GPR Taxes   | \$                                      | \$-13,200,000      |  |  |  |
| GPR Earned  |   |                    |  |  |  |
| FED   |   |                    |  |  |  |
| PRO/PRS   |   |                    |  |  |  |
| SEG/SEG-S   |   |                    |  |  |  |
| TOTAL State Revenues  | \$                                      | \$-13,200,000      |  |  |  |
| NET ANNUALIZED FISCAL IMPACT  |   |                    |  |  |  |
|   | State                                   | <u>Local</u>       |  |  |  |
| NET CHANGE IN COSTS   | \$                                      | \$                 |  |  |  |
| NET CHANGE IN REVENUE   | \$-13,200,000                           | -\$952,000         |  |  |  |
|   |   |                    |  |  |  |
| Agency/Prepared By  | Authorized Signature                    | Date               |  |  |  |
| DOR/ Travis Arthur (608) 266-8565   | Robert Schmidt (608) 266-5773 1/8/20    |                    |  |  |  |